

## Industry Host Posting

Position Title:

Company	Outcome Capital
Company Department	N/A
Project Location	Boston, MA
Term of Project	6-months
Expected Effort on Project	16 hours/week
Targeted Start Date	June 1 <sup>st</sup> , 2019
<b>Summary of Role</b>	
<p>Outcome Capital is a highly specialized investment banking group focused on merger &amp; acquisitions (M&amp;As) and capital raises in the life sciences and healthcare industries. We take a highly strategic approach to our advisory services, drawing from both financial and scientific expertise to drive optimized outcomes for our clients. Our Boston office focuses exclusively in the areas of medical device, diagnostics and biotech. We seek high-level scientists to review potential clients, aid in material preparation for current clients, and perform market landscapes for sectors of interest. Skills obtained are relevant for careers in R&amp;D strategy, corporate development, business development, and consulting.</p> <p><u>Main responsibilities include:</u></p> <ul style="list-style-type: none"> <li>• Reviewing quality of the science for potential clients</li> <li>• Aid in development of presentations for current clients including summary of data, assessment of competition and differentiation, etc.</li> <li>• Researching and developing potential buyer, investor, and other target lists</li> <li>• Conducting industry and product research</li> <li>• Perform market landscapes (i.e. M&amp;A and financing activity) for sectors of interest to create market insights</li> </ul>	
<b>Additional Skills/Expectations</b>	
<p><u>Must possess excellent skill/ability in the following:</u></p> <ul style="list-style-type: none"> <li>• Oral and written communication</li> <li>• Time management</li> <li>• Working in cross-functional teams</li> <li>• Analytical skills, data management and attention to detail</li> <li>• Dedication, initiative, work-ethic, team focus and integrity</li> </ul>	
<b>Preferred Credentials/Qualifications</b>	
<ul style="list-style-type: none"> <li>• PhD in the life sciences</li> <li>• Understanding of clinical translation/trial design</li> </ul>	